



## Energy Case Study: Solar Farm Negotiation

### Location: East Anglia

Size: 15 megawatts on 75 acres



### Description

Strutt & Parker's Energy team were instructed to negotiate the terms offered by a solar farm developer on behalf of the landlord.

### Result

The Energy team were able to improve the total income to the landowner over the term of the lease by £1.8 million whilst still making the project economically viable. This represents an increase of total rental income during the 25 year lease of 109.1%. This was negotiated based on the vast number of projects that Strutt and Parker's Energy team have advised land owners on and therefore utilising a database of comparable deals.

Terms of the option and lease were also revised to produce a balanced agreement that protected the landlord's interests and enabled the tenant to proceed with the scheme.